

Welcome from our Chief Executive

Thank you for considering the position of Director of Delivery and Business Development. This is an exciting time to join our organisation, with this role overseeing a newly formed directorate to lead and manage the delivery of all our contracts and identify new business opportunities for Berkshire Local Enterprise Partnership (LEP).

We drive economic growth throughout Berkshire by securing national funding to deliver strategic investment programmes which improve the area's economic performance. We collaborate with public and private sectors, working together to bring about greater prosperity, with a part to play for all our businesses and residents. We've established a strong reputation for delivery, a track record which is recognised by government and our public and private sector partners.

As a small and dynamic organisation, we have been successful in implementing a vibrant economic growth strategy for our area, through an investment programme of over £197 million across infrastructure, skills, and business development.

Since its formation in November 2011 Berkshire LEP has always been a not-for-profit company limited by guarantee. Initially the organisation was a strategic economic development partner with a focus on investment of the government's Local Growth Funds, capital investments into transport and infrastructure, and developing economic plans for the area. Over recent years we've taken on responsibility for delivery of contracts such as the Growth Hub, Careers Enterprise Hub, and most recently Skills Bootcamps. The role of LEPs and how Government funds us is changing as is our relationship with local government. The Senior Leadership Team has been working on our evolution for over 18 months. The business is financially stable with company reserves to help us to become more commercial and secure future business sustainability.

To ensure our future success as we move forward in our new strategic direction, we recently restructured our senior leadership team and have created a new post of Director of Delivery and Business Development. This post will embed commercial acumen and awareness across the LEP and will position Berkshire LEP as the expert provider of business and skills support and the key organisation to provide intelligence on, and insights into, the Berkshire economy.

We are looking for candidates who:

- have exceptional leadership, communications and relationship skills
- have a strong proven track record in delivery and business development
- have significant commercial and business experience
- will be capable of exerting influence through collaboration.

We anticipate that you will be someone genuinely motivated and driven to make our area an even better place to live and work. If this is you, please keep reading and get in touch.



Alison Webster, Chief Executive

